

July 2013

DEVILBISS[®] TIMES



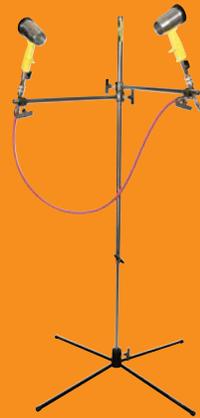
HOT off the Press!

New DeVilbiss catalogs are out. Check them out on our website! [Click here!](#)

BEAT THE HEAT

CUT YOUR DRY TIMES!

Summer is near and the heat and humidity in many parts of the country can result in increased drying times for most waterborne paints. A key to reducing drying times is increasing air movement. Simulate the performance of an axial flow fan by positioning the paint dryers close to each other. The difference is noticeable! Ultra-quiet Aerodry[®] Paint Dryers use the coanda effect to amplify the inlet airflow volume by a factor of seven.



INTRODUCING SHIM-MASK[®] by DeVilbiss

STAINLESS STEEL MASKING STENCIL TO PREVENT RUB-THROUGH WHEN SANDING OR SHAVING MINOR SURFACE IMPERFECTIONS

- IDEAL FOR:**
- Repairing paint and clearcoat runs and imperfections
 - Minimizing exposed area when sanding paint-filled chips or scratches



Model#
803654

Cleaning Waterborne Guns

Keeping the spray gun spotlessly clean is the most important thing a painter can do.

A clean gun sprays a top quality finish and allows the gun to perform as it was designed. Waterborne paints and clear coats dry very quickly and are nearly impossible to remove from a gun when dry. For this reason, cleaning should be done immediately after each job. This insures that fluid and air passages, particularly in the air cap and fluid nozzle, are clean and fully open.

Gun washers can reduce the amount of time spent cleaning. These washers are typically dedicated to the type of paint sprayed, solvent or waterborne. Corrosion may occur as waterborne cleaning solution often becomes more acidic the longer it is used. Keeping the gun washer cleaning solution in a PH range of 6 to 8 allows proper cleaning and helps prevent corrosion of gun parts.

Guns should be placed in a gun washer in such a way that the cleaning solution can't enter the gun's air passages. This can be done by plugging the gun's air inlet and aiming the front end downward and away from cleaning nozzles. Guns should always be removed from a gun washer immediately after the cleaning cycle is complete.

When a waterborne cleaning solution is used in the gun washer, the spray gun's fluid passageways should be flushed immediately with a fast drying solvent such as acetone. This will remove any water from the fluid passageways. Air and fluid passageways must be thoroughly blown out to eliminate residue and prevent corrosion.

Keep these waterborne cleaning tips in mind and your spray gun will perform as it was intended!

hot tip!



Global Counterparts Exchange Automotive Refinishing Knowledge At China Conference

DeVilbiss teaches and shares automotive refinishing ideas with colleagues and industry professionals in China.

Jeff Bell
Sales Manager, Central U.S.



NOW AVAILABLE
Replacement Brushes
for your favorite
spray gun
cleaning tool!

Replacement
Brush Heads – Kit of 5
803656 BRU-1-K5



From Cleaning Kit
192212

Did you know?

The DeVilbiss Customer Service Team answers thousands of calls and e-mails a month.

DEVILBISS
AUTOMOTIVE REFINISHING

WHAT'S NEW?

NEW DeVilbiss CLEAN Tack Wipes!

- Compatible with all paints
- Non-toxic
- Wax and silicone-free
- Engineered to leave no residue
- Use to remove dirt, lint, dust and sanding particulates from surface



COTTON
TCK-101 803618

POLYESTER
TCK-121 803619

FROM PAINTER TO PAINTER...



*"I'm in love with my TEKNA ProLite!
It's like spraying liquid glass."*

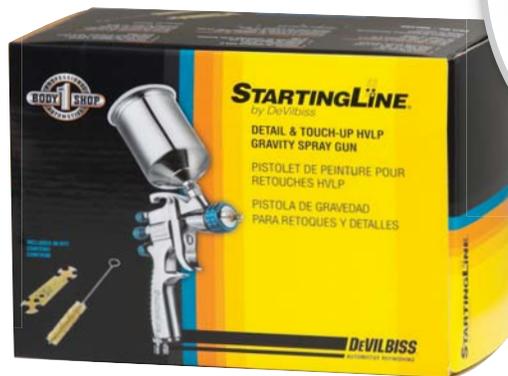
- Sean Booth of Giddings, Texas

DeVilbiss' Dedicated Logistics Team Earns A 2012 NAPA Service Award.



L to R: Stewart G., Joe R., Tom B., Scott Z.

WIN A FREE STARTINGLINE® DETAIL GUN!



Tell us what your favorite **DeVilbiss Automotive Refinishing** product is and why.

TO ENTER send an e-mail to
socialmedia@devilbissar.com

NO purchase necessary. Valid in the United States and Canada only. One winner randomly chosen on July 31st, 2013 to win a 802405 StartingLine Detail Gun.

DEVILBISS
AUTOMOTIVE REFINISHING



Aaron Maki in the Body Prep area of the Training Center. He says the program has taught him everything needed to work on frames, panels, suspensions, safety equipment, as well as the patience needed in body prep work.



Caleb Peacock shows off a recently completed project with his TEKNA ProLite. He finds the ProLite easy to use.



L to R:
Aaron Maki, Carl Rusch - Collision Repair Instructor, Caleb Peacock

MOVING TO THE HEAD OF THE CLASS

Vanguard-Sentinel Career & Technology Center in Tiffin, Ohio has long been a DeVilbiss supporter. Led by Director, Elissa Heal and Collision Repair Instructor, Carl Rusch, the program has flourished. In 2013, the school won the SkillsUSA State of Ohio Championship. This program focuses on teaching junior and senior high school students about safety, shop concerns, technical skills as well as other employable skills such as work ethics and character education. Vanguard-Sentinel Career & Technology Center's curriculum centers on the topics of customer service, paint spraying welding, dent repair, and airbrushing. A strong emphasis is placed on the delivery of practical knowledge.

A Word From Our General Manager...

Is refinish repair an art or a science? This question comes up occasionally and can lead to some interesting discussions. But, most people, after giving it some thought, conclude that the answer is both.

To be successful, a refinish repair technician must continually evolve his or her knowledge about materials, repair processes and automotive technologies, not to mention environmental regulation and safety. That's the science.

An eye for detail, a desire to do the best repair possible in the most efficient way possible and an unwavering goal of giving the customer the best possible repair outcome is the art. Fortunately for our industry, there are many technicians for whom their work is more than a job.

Vocational Technical schools at all levels have a major influence on developing technicians who are well-versed in both the art and science of refinish repair. There is a critical need for qualified, professional and well-educated technicians in the refinish industry.

All of us with a stake in the future of refinish should support these educational programs and help ensure that science and art both remain rooted in our future technicians.

GOT QUESTIONS? WE HAVE ANSWERS!

Customer Service & Technical Support:

1-800-445-3988

Monday-Friday • 8am to 5:30pm EST

E-mail us at: askus@devilbissar.com

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